

# Donohue tops Ridgewood first quarter sales rankings

**RIDGEWOOD** – Aloysius Donohue ranked #1 in total dollar volume of Ridgewood real estate transactions for the first quarter and also ranked #1 in total number of completed Ridgewood real estate transactions for the same quarter, a Marron & Gildea spokesman announced today. These rankings are based on sales data compiled by the New Jersey Multiple Listing Service.

“Al understands the Ridgewood real estate market inside and out. He combines marketing knowledge, technical savvy, incredible people skills and tough negotiating skills into one package and that is very rare in our industry - or in any industry for that matter”, said Peter Marron, a partner with the firm.

Donohue attributes his success in the Ridgewood market to the fact that he lives and works in Ridgewood and really makes the Village his primary focus. “I don't try to be all things to all people. I am focused on helping families sell their Ridgewood homes and helping my partners build Marron & Gildea into the premiere Ridge-

wood real estate firm,” said Donohue. “Some folks have wondered if my being an active agent, and also a managing partner, has hurt my ability to recruit agents. And the answer

is clearly ‘not at all’. Our Ridgewood office has more than doubled in size since I joined the firm roughly 6 months ago and we continue to turn away more agents than we hire. We provide qualified leads, top-notch training and a low-stress, family-like environment. Our agents are excited to come to work each day.”

Donohue is the current chairman of the Somerville school advocacy committee, the coach of his son's tee ball team, a member of the Ridgewood Chamber of Commerce and he has been the president of the Ridgewood Small Business Networking Group (LeTip) for four years running.



**Aloysius Donohue**

“I think Al has been so successful because when you speak with him, whether you are client or an agent, you get the feeling that he is really listening and you immediately know he has your best interests at heart”, said Jayme Wolff, an agent in Marron & Gildea's Ridgewood office. “Al had an instant, positive impact on our office and on my own personal production. Agents just feed off his positive energy, and even when he is making you do embarrassing things like ring a giant bell when you close a successful transaction, you trust that there is a method to his madness.”

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*Marron & Gildea is a full-service real estate firm with offices in Ridgewood, Saddle River and Ho Ho Kus. For current information on the local real estate market or to learn more about a career at Marron & Gildea please contact Aloysius Donohue at 201-445-8880.*